



The WWBR News & Views

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Issue No. 8

Professionals Dedicated to Progress

August 27, 2021

2021 Board of Directors

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Director

BOARD STAFF

Jeannie Rizzardi
Association Executive

Gracie Goddard
Executive Assistant

Cathy Landry
MLS Specialist

NEW OFFICE APPLICATIONS:

North Gate Real Estate
Matthew Gavrilides, Appraiser

NEW MEMBER APPLICATIONS:

Cloe Camarata – Heritage House Realty
Megan Coleman – Re/Max Higgins Lake
Chris Eckerman-The Geno D'Angelo Group
Matthew Gabrilides – Matthew Gavrilides Appraiser
Gregg Matekel – BHHS – Saginaw
Melanie Smith – REO Alpena
Rick Trever North Gate Real Estate
Greg Yeaster – Independent Realty Appraisal

WELCOME NEW MEMBERS:

Callie Adams – CB Schmidt Houghton Lake
Brandy Alexander – REO Alpena
Heidi Dunn – EXP Realty
Kaydee Huntington – Exit Waterway
Wendy Kirinovic – Smart Property Moves
Chris Limback – Re/Max Alpena
Theresa Lozen – REO Alpena
Janet King – REO West Branch
Charlene Oberlinter – CB Schmidt Cheboygan
Debra Phillips – Smart Property Moves
Leah Stanable – CB Schmidt Higgins Lake
Tammie Tompkins – CB Schmidt Houghton Lake
Angela Wozniak – REO Alpena

TRANSFER:

Laura Corpe to Northern Lake Properties
Bonnie Forrest to Houghton Lake Realty
Melissa Frisch to Ashney Homes
Chuck Johnston to Houghton Lake Realty
Linda Sherwood to Lake Homes Realty
Gabriel Starks to Key Realty Gaylord
Jean Thomas to Ashney Homes

DROPS:

Real Estate One Points North
Jon Reitmeyer REO-Points North

2021 WWBR ANNUAL MEETING SPONSORSHIP OPPORTUNITY

Sponsorship Opportunities:
SPEAKER SPONSOR: \$2,000
BREAKFAST SPONSOR: \$1,500 (FULFILLED)
AWARDS & RECOGNITION SPONSOR: \$750
[CLICK HERE FOR SPONSORSHIP FORM](#)

2022 ANNUAL DUES INVOICES WILL BE SENT VIA EMAIL TO THE BROKER OF EACH OFFICE

Jeannie will be sending your 2022 dues within the next week. Please make sure to talk to your broker to obtain a copy of your invoice.

DUE OCTOBER 1st, 2020

2021 BACKPACK PROGRAM

Thank you to the following offices for donating to this year's backpack program: Advance Realty, Alpine Realty Group, Alpine Title, American Financial Networks, Banner Realty, BHHS-Indian River, C-21 Northland Alpena, CB Schmidt Gaylord, Eagle Point Real Estate, Evergreen Home Realty, Exit Realty Premier, Exit Realty Select Partners, Exit Waterway Realty, Forty Five North Real Estate, Green Stone Farm Credit Services, Hawk Eye Home Inspection, Heritage House Realty, Hillman Real Estate, Lake Shore Realty, Mackinac Properties, Mbank, Otsego County Title, Premier Waterfront Realty, Re/Max Higgins, Re/Max New Horizons, Re/Max North, REO-Alpena, REO-Lewiston, Sabourin Appraisal Services, Smith Realty Group, and United Country Great Lakes Realty.



We donated over 80 Backpacks as well as extra supplies and snacks!!

Mulligan's & Margaritas Golf Outing WWBR 2021 Golf Outing

GRAYLING COUNTRY CLUB
Thursday, September 16th, 2021
Shot Gun Start at 1pm
COST: \$65.00

[REGISTER ONLINE](#) or Call the Board Office

REALTORS® Relief Foundation Activated for Southeast Michigan

During the weekend of June 25th and 26th, the Metro Detroit area was hit by substantial rainfall that resulted in widespread flooding, stranded motorists, damaged homes, and displaced residents.

In response to these hardships, the REALTORS® Relief Foundation has \$100,000 available for individuals and families directly affected by the June 25-26 flooding. Applicants will need to verify that they reside within the State of Emergency Zone as declared by Governor Whitmer. Financial assistance will be provided to cover one month's rent or mortgage payment for qualified applicants in an amount of \$1,000 per household until the available funds have been fully allocated. This opportunity is open to Realtor® members, as well as the public.

Each applicant will need to provide:

- Photo Identification that proves your place of residence.
- Copy of Mortgage Statement or Renters Statement.

One of the following will be required to show proof of damage:

- Photos of Damage.
- Insurance Estimates.
- Copies of Written Claims, Settlement Proceeds or Claim Status Reports.
- Copies of Repair Estimates from Contractors.

To apply for relief funds, please contact any of the following Realtor® Associations:

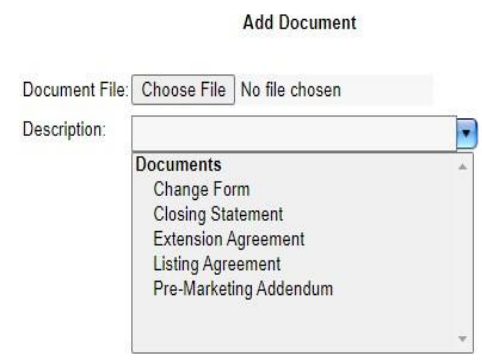
- Dearborn Area Board of Realtors®: dearbornrelief@gmail.com – (313) 278-2220
- Detroit Association of Realtors®: detroitassociation@gmail.com – (313) 962-1313
- Grosse Pointe Board of Realtors®: relief@gpbr.com or www.gpbr.com/relief

2021 Michigan Realtors® President, E'toile Libbett, expressed sympathy for those who now face enormous challenges brought on by the flooding. "Those who reside in these communities have had their lives dramatically changed by this crisis. We wanted to do our part to alleviate some of the housing insecurity brought on by the flooding. We are proud to be able to show our support and provide some financial assistance during this difficult time."

To donate, please click here.

ADDING DOCUMENTS IN FLEX

In order to make your document private, please make sure that you are selecting the appropriate description from the drop-down arrow. Flex has added Pre-Marketing Addendum to the list in the drop-down. See the picture below.



2021 RPAC CHALLENGE

A special thanks to Shawn Huston, Huston Real Estate for another successful RPAC Challenge! We want to thank – Cheryl Schlehber, Mackinac Properties; Greg Morris, Morris-Richardson Real Estate; Jeffery Samotis, Heritage House Realty; Roger Kopernik, Exit Realty Premier; for accepting Shawn's challenge to help us get closer to our 2021 RPAC goal!

Challenge Raised: \$9,000
 RPAC GOAL: \$17,000

RESIDENTIAL SOLD INFORMATION FOR JULY

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2020	2021	2020	2021	2020	2021	2020	2021
Alcona	4	6	649,500	902,900	162,375	150,483	173,750	82,500
Alpena	39	34	5,114,150	5,968,300	131,132	175,538	115,000	155,000
Antrim	12	6	2,442,400	1,244,800	203,533	207,466	164,750	217,450
Cheboygan	48	44	10,601,961	12,281,050	220,874	279,114	171,500	219,950
Chippewa	1	2	305,000	280,000	305,000	140,000	305,000	140,000
Crawford	37	19	5,204,425	3,262,600	140,660	171,715	93,800	159,000
Mackinac	5	3	856,000	589,500	171,200	196,500	125,000	160,000
Missaukee	2	0	269,900	0	134,950	0	134,950	0
Montmorency	25	22	3,158,900	4,135,900	126,356	187,955	78,000	185,000
Oscoda	28	17	3,284,900	2,589,021	117,317	152,295	80,950	145,321
Otsego	50	56	9,269,850	12,575,506	185,397	224,562	166,500	219,950
Presque Isle	28	22	4,434,300	3,284,400	158,367	149,290	128,250	139,500
Roscommon	121	90	21,240,964	20,440,199	175,545	227,113	135,000	146,950
Wexford	1	0	128,647	0	128,647	0	128,647	0